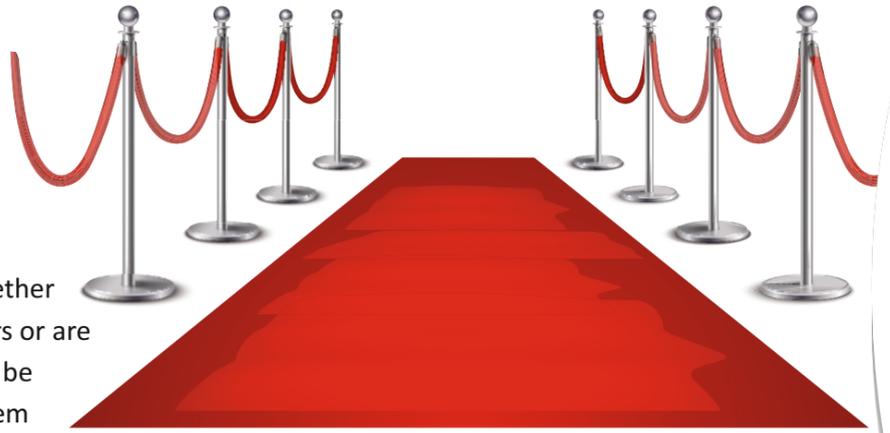


Memorable Presence

Making the right impact on your stakeholders

First impressions matter!

In this extremely fast-paced, ever-changing world, it is easy to be forgotten. As players in a highly competitive global arena, we must use our conviction, confidence and communication skills to be memorable. Whether you are interacting with internal stakeholders or are in an external client-facing role, you need to be memorable to create the right impact on them – and hence on the business outcome of such relationships.



Our 2-part virtual session on 'Memorable Presence' helps you master the core skill set to enable you to consciously tweak the image you are projecting and build a high recall value. The benefits are endless – build trust and impactful relationships with stakeholders, establish your credibility and that of your brand/organization, achieve successful outcomes and higher recognition.

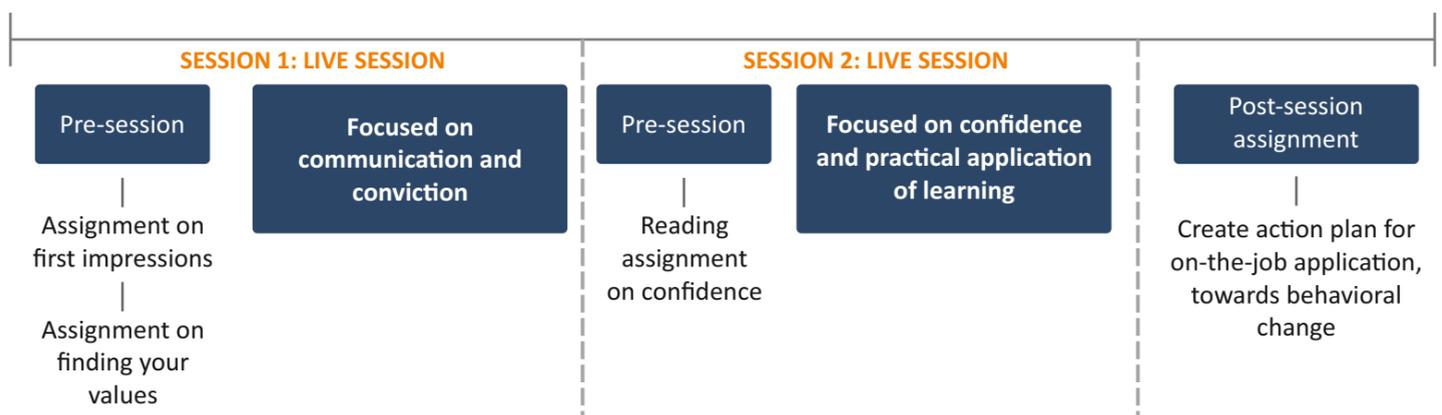
What participants will learn

Deep dive into the 3 Cs of Confidence, Communication and Conviction

Practice how to dial up and down, Prominence and Gravitas using the 3Vs

Identify comfort zones and reflect on stretching presence

2 SESSIONS OF 3 HOURS EACH
(with a week's gap between the 2 sessions)



This session is a must for any professional whose role requires them to significantly and positively impact and influence stakeholders (internal or external).

JOB-AIDS: 3Vs job-aid | 4 Quadrant Tool job-aid

MAX. 10-12 PARTICIPANTS

LIVE features & requirements

- A smooth-functioning virtual learning platform
C2C-OD team is well-versed with platforms such as Zoom, WebEx, GoToMeeting, and Adobe Connect. Use of a custom/in-built learning platform will require us to spend some time familiarizing ourselves with the platform. A separate fee may be charged for this additional effort.
- A stable internet connection
- Chat function
- Whiteboards
- Polling
- Virtual break-out rooms
- Video enabled

LIVE dos and don'ts for participants

- Please do a test run to ensure your system (audio/visual) is working, in advance.
- Please join the session from a place where you can focus, to avoid distractions and background noise.
- Please ensure the place/room is well-lit, when your camera is on. Well-lit faces are more engaging.
- Please mute your microphone, if you are not speaking, to cut down on background noise when others are speaking.
- Please do not multi-task or run your email system in the background.