

Coaching for Performance

'Manager' to 'Coach': Making the transition

"Manager is a title. Coach is an action."

Adapted from the words of a motivational writer, this statement exudes the power of coaching. If given an opportunity to learn and grow, a person can thrive. Adopting a coaching mentality and approach can enable managers to help team members realize their potential. We've seen that for most, the transition from 'Manager' to 'Coach' is not easy. They also often find some coaching traits at odds with what are seen as managerial strengths.

COACHING YOUR TEAM TO SUCCESS

Our 2-part virtual session is designed to empower first-line to mid-line managers learn and assimilate the principles and practice of coaching. Participants will learn to develop valuable coaching skills, tools, and behaviors to help them successfully make the transition to a coach and create conditions for their team to improve performance and increase engagement.



What participants will learn

- Understand the role of coaching** in leading your teams towards success
- Learn the principles** and practice of coaching
- Discover skills and techniques** to transition successfully from 'Manager' to 'Coach'
- Practise** true-to-life skills with live feedback
- Build a real-time** commitment to action



This session is a must for all entry-level to mid-level managers.

MAX. 16 PARTICIPANTS

- LIVE features & requirements**
- A smooth-functioning virtual learning platform
C2C-OD team is well-versed with platforms such as Zoom, WebEx, GoToMeeting, and Adobe Connect. Use of a custom/in-built learning platform will require us to spend some time familiarizing ourselves with the platform. A separate fee may be charged for this additional effort.
 - A stable internet connection
 - Chat function
 - Whiteboards
 - Polling
 - Virtual break-out rooms
 - Video enabled

- LIVE dos and don'ts for participants**
- Please do a test run to ensure your system (audio/visual) is working, in advance.
 - Please join the session from a place where you can focus, to avoid distractions and background noise.
 - Please ensure the place/room is well-lit, when your camera is on. Well-lit faces are more engaging.
 - Please mute your microphone, if you are not speaking, to cut down on background noise when others are speaking.
 - Please do not multi-task or run your email system in the background.